

## Jay W. Archer

### VICE PRESIDENT, INDUSTRIAL LEASING – INDIANAPOLIS DUKE REALTY CORPORATION



As Vice President of Leasing, Jay is responsible for assisting in development, marketing and leasing activities for the Company's Indiana Industrial operation, comprising more than 24 million square feet of existing property and 500+ acres of land.

Since joining Duke as an Industrial Leasing Representative in 1986, Jay was named "Salesperson of the Year" in 1989, 1992, 1994 and 1997, "Dealmaker of the Year" four times, a member of the "Sales Team of the Year" in 1987, 1992, 1994 and 1995, and a member of Duke's Masters Club for 13 consecutive years (1986-1998). Under Jay's leadership Indiana Industrial was awarded "Industrial Business Unit of the Year" in 2003.

Before joining Duke, Jay spent six years in various capacities with McLean Trucking Company. He earned a Bachelor of Science degree in Business/Transportation Management from Indiana University in 1980.

He is a member of the Indy Partnership Board of Directors and Executive Committee, a member of The Wellness Community Board of Trustees, an Associate Member of the Indianapolis Chapter of the Society of Industrial and Office Realtor (SIOR), a United Way Capital Campaign Team B volunteer and key club member, past OLMC boys basketball commissioner, a member of the OLMC Sport Association fundraising committee, a member of WERC, and a CYO basketball coach. He holds an Indiana real estate sales license.

In 2004, Jay was recognized by the March of Dimes; receiving their 2<sup>nd</sup> Annual Indianapolis Real Estate Award. This March of Dimes fundraiser event raised over \$35,000.

Jay has been married to his wife, Alison, for 23 years. He and Ali have 2 children, Lindsey, a freshman at Indiana University, Bloomington, and Kevin, a sophomore at Guerin Catholic. The Archer's are members of Our Lady of Mt. Carmel Catholic Church.