

# TRACI A. KAPSALIS

## VICE PRESIDENT, LEASING AND DEVELOPMENT - INDIANAPOLIS

### PROFILE

As Vice President, Leasing and Development for Duke Realty's Indianapolis Group, Traci is responsible for leasing space and new development in the Indianapolis Office portfolio.

Traci joined Duke Realty in October 1998 as a Marketing Coordinator for the St. Louis, Minneapolis and Indianapolis markets. In July 1999, she was promoted to Marketing Manager, where she was responsible for managing the marketing budgets and creating and executing strategies to minimize vacancy in these markets. In February 2001, she moved to the Indiana Office Group as a Leasing Representative and was promoted to Senior Leasing Representative in 2005. In 2008, she was promoted to Vice President, Leasing and Development.

She has led her business unit's committees on CCS, occupancy, and land strategies. She finished fifth in the company for the greatest number of deals in 2007.



### EDUCATION

- Bachelor's degree, Fashion Marketing, University of Dayton

### PROFESSIONAL AFFILIATIONS

- Marketing Committee, IndyCREW (Commercial Real Estate Women) Network

### CAREER HIGHLIGHTS

- Interactive Intelligence – 79,000-square foot expansion
- American Family – 60,000 square feet
- Aprimo – 48,798 square feet
- Merrill Lynch – 39,826 square feet
- Monster.com – 27,947 square feet
- Blue & Company – 25,853 square feet
- Dauby O'Connor & Zaleski – 30,000-square foot lease; 57,000-square foot building purchase
- Morgan Stanley Smith Barney – 23,471 square feet
- Old National Bank Insurance – 30,068 square feet
- Baker and Daniels – 34,660 square feet